

Robert L. Kahan | Partner
Corporate

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Robert Kahan has extensive experience in mergers and acquisitions, particularly for mid-market companies in the lifestyle industries. His practice also includes securities, franchising, licensing, and general corporate matters. Firms in the entertainment industry often rely on Bob for advice as they structure, negotiate, and draft significant deals on behalf of their celebrity and sports clients. He has represented some of his clients for more than 40 years.

Among Bob's clients are entrepreneurs throughout the life of their businesses, high-net-worth individuals with regard to their business interests, private equity firms in conjunction with their portfolio company investments and sales, and mid-market companies. He also represents franchisors and franchisees, licensing companies, entertainers, and athletes in connection with licensing and endorsement transactions.

Select Engagements

- A noted personal management company in connection with a strategic sale.
- A well-known entertainer in connection with the formation of a multifaceted entertainment business joint venture.
- Restaurant industry veterans in a securities offering in connection with new restaurant concepts.
- High-profile and entertainment clients in non-entertainment corporate transactions.
- A consumer product producer in its sale of assets to a private equity firm.
- A business management and accounting firm in connection with numerous acquisitions.
- A new cosmetics company in relation to its product licensing and acquisition

of a foreign supplier.

- A client in the sale of its fitness certification business to a strategic buyer.
- A Los Angeles-based private equity firm in a multimillion dollar acquisition of a minority interest in the preferred stock of a Vancouver-based health food company.
- A Los Angeles-based private equity firm in a multimillion dollar acquisition of 65 percent of the common stock of an Orange County-based, mineral-based cosmetics company.
- A Los Angeles-based private equity firm in the acquisition of a 15-percent preferred stock position in a northern California-based, high-end tea and tea products manufacturer.
- A Los Angeles-based private equity firm in a multimillion dollar acquisition of preferred stock of a Los Angeles-based, all-natural pet food brand.
- A flavored water company in connection with a Series A financing and follow-on investments.
- The buyer in connection with the acquisition of the intellectual property assets of a Los Angeles-based skateboard brand.
- A celebrity skateboarder in connection with footwear, apparel, and sporting goods licenses and endorsements.
- A prominent Hollywood director in connection with a post-production house joint venture.

Admissions

- California

Memberships

- American Bar Association
- Beverly Hills Bar Association
- Los Angeles County Bar Association

Education

- UCLA School of Law, JD
- University of California, Santa Barbara, BA

Recognitions

- 2024, "Entertainment Business Visionary," listed by *Los Angeles Times* B2B Publishing
- 2006–2024, Corporate Law in Los Angeles, listed in *Best Lawyers in America*©
- 2006–2023, Securities / Capital Markets Law in Los Angeles, listed in *Best Lawyers in America*©
- 2012, "Lawyer of the Year: Securities/Capital Markets Law," awarded by *Best Lawyers in America*©

- 2011, “Who’s Who in L.A. Law,” listed by the *Los Angeles Business Journal*
- AV Preeminent®, listed by Martindale-Hubbell®

Professional Activities

Bob is an active member of various legal associations and committees, including the American Bar Association, Los Angeles County Bar Association, and Beverly Hills Bar Association. He is the past chair of the California State Bar Franchise Law Committee and past vice chair of the California State Bar Executive Committee, Business Law Section. He previously served as a member of the International Franchise Association’s Legal/Legislative Committee.

Bob is also actively engaged in pro bono service and formerly served on the board of directors for the Tony Hawk Foundation. He is a former member of the board of directors of Drop in Center in Santa Monica, and a former board of trustees member for both the Landmark School and Windward School. He is also a former member of City of Hope, Inner Circle and the Legal Aid Foundation of Los Angeles.