

Alan G. Kashdan | Senior Counsel
International Trade

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Alan Kashdan focuses his practice on regulatory matters, particularly international trade regulation, including compliance with U.S. export controls and sanctions administered by the U.S. Department of the Treasury, Office of Foreign Assets Control, U.S. Department of Commerce, and U.S. Department of State. He also handles countervailing and antidumping duty actions before the U.S. Department of Commerce and the International Trade Commission.

Additionally, Alan has experience with the Committee on Foreign Investment in the United States national security reviews of acquisitions of U.S. businesses by foreign persons, U.S. customs laws and regulations, U.S. anti-boycott regulation, and U.S. government rules and regulations on procurement from foreign sources.

Alan speaks Chinese (Mandarin) and Russian.

Outside The Firm

Alan enjoys cooking, gardening, swimming, and spending time with his family.

Select Engagements

Export Controls and Other Matters

- Advised U.S. and multinational companies on compliance issues arising from U.S. sanctions against Iran, Venezuela, and Russia/Ukraine.
- Advised U.S. and non-U.S. companies on compliance implications of tightening sanctions against Iran, including following U.S. withdrawal from the Joint Comprehensive Plan of Action.

- Acted as a government-approved compliance auditor as part of an export violation settlement.
- Advised multinational companies on compliance requirements and procedures to respond to U.S. sanctions against Syria.
- Advised multinational companies on U.S. state-imposed Iran sanctions.
- Advised multinational firms on implications for non-U.S. operations of all U.S. sanctions programs, including constructing compliance programs and providing compliance training.
- Assisted U.S. and non-U.S. companies in applying for and obtaining U.S. government export licenses.
- Represented U.S. companies in export violation enforcement proceedings.
- Assisted multinational companies in the preparation of compliance programs for U.S. export controls, sanctions, and Foreign Corrupt Practices Act regulations.
- Advised major U.S. and non-U.S. companies on defense-related issues arising from acquisitions of U.S. defense contractors by non-U.S. persons, including addressing issues that arise from review processes under Foreign Ownership, Control or Influence, and the Committee on Foreign Investment in the United States.
- Advised U.S. and multinational companies in pharmaceutical, chemical, oil and gas, and automotive sectors in anti-boycott compliance issues.
- Assisted U.S. defense and energy sector companies in preparing and submitting quarterly anti-boycott reports to the Department of Commerce and annual reports to the Department of the Treasury.
- Assisted multinational companies in establishing anti-boycott compliance and reporting programs.
- Advised Canadian companies and their U.S. subsidiaries on the application of North American Free Trade Agreement (“NAFTA”) and World Trade Organization (“WTO”) procurement rules to U.S. federal and state government procurements.
- Represented a UK company in a debarment proceeding before the World Bank anti-bribery panel, in connection with a World Bank-funded government contract in Central Asia.
- Represented various entities in claims against Iraq before the UN Compensation Commission.
- Represented U.S.-Czech claimants in restitution proceedings regarding property expropriated during World War II in Czechoslovakia.
- Advised the accounting profession on structural reorganization methods to limit accountants’ liability.

Trade Remedies Matters

- Advised the government of Canada in matters involving U.S. countervailing duty law, including countervailing duty investigations involving softwood lumber, utility scale wind towers, fabricated structural steel, supercalendered paper, uncoated groundwood paper, live cattle, live swine, and wheat.
- Advised a German manufacturer of thermal paper in antidumping proceedings.

- Advised the government of Mexico in countervailing duty proceedings involving sugar.
- Advised U.S. and multinational companies on NAFTA and customs compliance issues.
- Advised Canadian lumber producers in antidumping and countervailing duty proceedings.
- Advised the government of Canada in a WTO dispute involving dairy exports.
- Advised a Canadian mussel producer in a U.S. antidumping investigation before the U.S. Commerce Department and the International Trade Commission.
- Represented the U.S. wire rod and nail industries in numerous antidumping and countervailing duty proceedings before the U.S. Commerce Department and the International Trade Commission.
- Represented Nikon Corp. in an antidumping proceeding before the U.S. Commerce Department and the International Trade Commission.

Admissions

- District of Columbia
- U.S. District Court - District of Columbia
- United States Court of Appeals for the District of Columbia Circuit
- United States Court of Appeals for the Federal Circuit
- United States Court of International Trade

Education

- Princeton University, AB, magna cum laude
- Harvard Law School, JD, cum laude

Recognitions

- 2022, International Trade, listed in *The Legal 500 United States*
- 2016–2017, Capital Pro Bono Honor Roll

Professional Activities

Alan serves as a member of the U.S.-Canada Free Trade Agreement Antidumping/Countervailing Duty Dispute Resolution Panel. He is also the vice chair of the American Bar Association's ("ABA") Export Controls & Economic Sanctions Committee and secretary of the ABA's International Trade Committee.

He previously served from 1992–2006 as a teacher and author of course materials for the George Washington University Government Contracts Program, a twice-yearly seminar on international government procurement.